Customer Success Snapshot: Higher Logic

“The reporting features were a big driver for us in going with LastPass. It’s allowed us the ability to see, in a tangible way, real data about users and their password behaviors, without sacrificing the security of those credentials.”

Matt Shafer
IT Manager, Higher Logic

Challenge
Higher Logic is on a mission to make digital marketing simple, helping nonprofits and associations attract and retain the right audience. Matt Shafer, IT Manager at Higher Logic, was looking for a password solution that would meet the needs of their growing team. They were already using an open-source password manager, but were not satisfied with the password sharing experience, especially for remote employees. They sought an automated, collaborative solution that allowed for flexible password sharing while meeting all the company’s needs for security and IT oversight.

Solution
Higher Logic chose LastPass for its role-based password sharing functionality, robust reporting capabilities, and built-in security. Now every employee has a portable vault where their credentials are always available and always encrypted. Team leads centrally control shared passwords, giving access based on roles or groups. LastPass also gives Higher Logic a way to gain visibility into actual user password behavior, so they can accurately measure their progress in improving password security. And in contrast to other products they’ve deployed, the Active Directory sync client was configured in a mere 45 minutes, providing a quick and efficient way to get the whole team on board with LastPass.

Results

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<tr>
<th>Good password habits</th>
<th>Adding additional protection</th>
<th>Multifactor authentication</th>
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LastPass allows Higher Logic to:

- Coach employees on good password habits and reinforce why they matter.
- Add additional protection to company data with 3rd-party multifactor authentication.
- “Set and forget” policies that control when and where people can access corporate resources, including preventing access from jailbroken devices and blocking export.
- Regularly report to executive leaders around progress with password security and usage of the product.
- Incentivize better security by rewarding employees with top scores and usage of LastPass through regular gift card giveaways.

By deploying LastPass, Higher Logic has drastically improved their security posture, delivering a significant return on investment.